

FOREIGN COMMERCE CLUB OF NEW YORK



105TH ANNUAL STEAMSHIP NIGHT DINNER 2019

Thursday, October 17, 2019 • 6:30 PM

New York Marriott Marquis • 1535 Broadway New York, NY





Shipco Transport

Your Global Solution



Ocean Freight - LCL & FCL



Air Freight



Domestic Trucking



CFS Solutions



Rail LCL



Congratulations

Shipco Transport recognizes
featured guest speaker

Mr. Sam Ruda,

Port Director,
The Port Authority of
NY & NJ



Founding Member of



OFFICERS 2019

THE FOREIGN COMMERCE CLUB OF NEW YORK, INC.

President	Regina Terranova
First Vice President	Richard Bambrick
Second Vice President	Christine Solorzano
Third Vice President	Joseph O'Brien
Chairman	Victor J. DiPaolo
Secretary	Tom O'Brien
Treasurer	Ana Cepeda
Legal Counsel	Peter Junge

BOARD OF GOVERNORS

Breck Benja Jr.	Sue Coffey
Mike DiVirgilio	John O'Brien
Carl Varner	Rob Walther

COMMITTEES 2019

Members Night

Victor DiPaolo – Chairperson

Networking Night

Ana Cepeda – Co-Chair

Christine Solorzano – Co-Chair

Golf Outing

Breck Benja Jr. – Co-Chair

Carl Varner – Co-Chair

Warehouse Tour

Joseph O'Brien – Chairperson

Hazardous Webinar

Christine Solorzano - Chairperson

Terminal Tour

John O'Brien – Chairperson

Steamship Night Gala

Richard Bambrick – Chairperson

Dais Arrangements

Victor DiPaolo – Co-Chair

Joe O'Brien – Co-Chair

Steamship Night Dinner Journal

Sue Coffey – Co-Chair

Victor DiPaolo – Co-Chair

Breck Benja Jr. – Co-Chair

Holiday Party

Regina Terranova – Chairperson

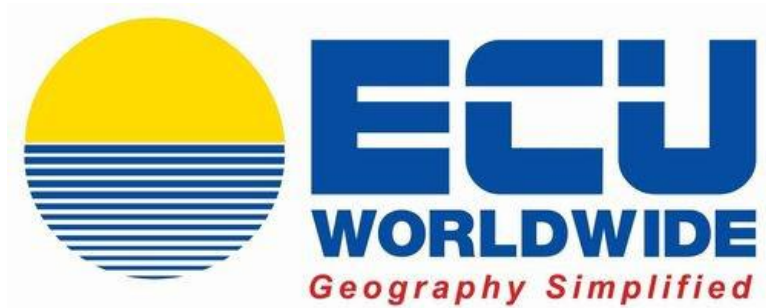
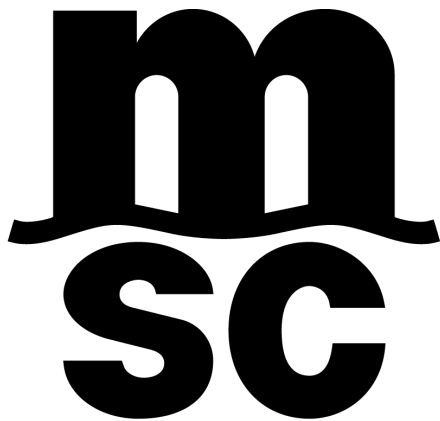
PAST PRESIDENTS

* William Heyman	1914-'15	* James E. Krebs	1962-'65
* Joseph J. Glatzma	1915-'16	* James B. Doden	1965-'67
* Charles R. Norman	1916-'17	* William J. Shields	1967-'69
* George H. Wells	1917-'18	* Peter E. Edwards	1969-'71
* J.F. Stuart	1918-'19	* Eugene D. Lynch	1971-'73
* Henry G.E. Pansius	1919-'21	* Vincent Wortman	1973-'75
* FW Gertzen	1921-'23	* Joseph M. Harkin	1975-'76
* C.S. Levitt	1923-'24	* Philip C. Devine	1976-'77
* R.G. Narelle	1924-'25	* Lawrence Brower	1977-'79
* James H. Condon	1925-'27	* John Grifhorn Jr.	1979-'81
* Robert R. Barr	1927-'29	Richard Hanel Sr.	1981-'83
* James F. Cullen	1929-'31	* John J. McEnaney	1983-'85
* David T. Lamond	1931-'33	* Frank J. Fils	1985-'86
* Thomas F. Baker	1933-'34	Lee di Paci	1986-'88
* Charles Dougherty	1935-'37	Robert Hannon	1988-'89
* Terence P. Cook	1939-'41	* James Farrell Jr.	1989-'91
* William J. Honan	1941-'43	* Anthony DeMaria	1991-'95
* James A. Dennean	1943-'45	Charles Driscoll	1996-'98
* Edward Broderick	1945-'47	Thomas Moynihan	1999-'01
* Theodore Sattler	1947-'49	Tony DiBenedetto	2002-'11
* Paul G. Boise	1949-'53	Bryan Jay	2012-'13
* Hubert C. Magee	1953-'53	Walter Carney	2014-'15
* James McAllister	1953-'55	Victor DiPaolo	2016-'18
* Ferguson Smith	1955-'56		
* Gus P. Chiarello	1956-'58		
* Erwin Wedemann	1958-'60	*Deceased	
* Harry S. Tiel	1960-'62		
* Vincent J. Griffin	1962-'62		

UPCOMING EVENTS

Annual Holiday Party	December 5, 2019
Members Night	March 2020
Networking Events	Throughout 2020
Golf Outing	May 2020
Educational Series Tours & Webinars	Throughout 2020
106th Annual Steamship Night	October 2020

CLUB PARTNER MEMBERS 2019



CORPORATE MEMBERS 2019



LIFETIME MEMBERS

Andres Llanes
133 Winnebago Road
Yonkers, NY 10710

James Ganzekaufer
Ambassador Logistics International
50 Broad Street
New York, NY 10004

Ignatius James Evans

Thomas Durkin
921 Hampshire Road
Ridgewood, NJ 07450

Lee DiPaci
WWS World Wide Shipping
16302 Byrnywyck Lane
Odessa, FL 33556

George Denick
45 Courtshire Drive
Bricktown, NJ 08723

Mario DeAngelo
H.A.Gogarty Inc.
345 North State Road
Briarcliff Manor, NY 10510

Anthony Cracchiolo
45 Hudson Street
Staten Island, NY 10305

Barbara Carpe
Florida, USA

Robert Bambino
161 Claremont Street
Deer Park, NY 11729

Thomas Ahearn
Tom Ahearn Associates Inc.
27 James Street
Bergenfield, NJ 07621

John Hunt
1407 Southeast 35 Terrace
Cape Coral, FL 33904

John Donohue
39 Court Drive
Shrewsbury, NJ 07702

Angelo J Carrera
556 East Seventh Street
Brooklyn, NY 11218

Ernest Petrocelli
2792 Whistle Stop
Sebring, FL 33872

David Monfort
86 Woodhollow Road
Albertson, NY 11507

Thomas Moleta
Elizabeth, NJ 07201

Joseph Merante
1505 Sawyer Avenue
Manasquan, NJ 08736

Al Lenahan
12 Mallard Street
Hazlet, NJ 07730

John Wojewnik
Shippers Stevedoring Company
2 Danielle Lane
Oakdale, NY 11769-1841

John Trimore
1407 Middle Road (Unit 101)
Calverton, NY 11933

Joseph Sabella
271 Tyler Court
Monroe, NJ 08831

Martin J Reynolds
364 Locust Drive
Rocky Point, NY 11778

Edward Polese
100 Peninsula Blvd.
Lynbrook, NY 11563

Robert Gaffney
29 Berkeley Road
Millburn, NJ 07041

Tom Keen
Staten Island, NY

Jim Moylan
Pearl River, NY

Joe DeGregorio
Del Ray Beach, Fl.

Tim Mack
Brooklyn, NY

HONORARY MEMBERS

Charles Driscoll
C & K Trucking
Newark, NJ 07105

June Leto
Hapag Lloyd
Miami, FL 33166

George Galan
Global Galan Logistics, Inc.
307 Del Prado Blvd, North, Suite 5
Cape Coral, FL 33909

Michael A. Calandra
4 Lance Drive
Brick, NJ 08723

*** Frank Fills**
473 Oakdale Street
Staten Island, NY 10312

Robert Hannon
42798 Songbird Court
Ashburn, VA 20148

Thomas Lucido
175 Main Avenue Apt 142
Wheatley Heights, NY 11798

John E. Staib
J.E.S. Forwarding Inc.
30 Montgomery Avenue (Suite 620)
Jersey City, NJ 07302

Raymond Wittick
Meadows Wye & Co., Inc.
203 Evergreen Ave.
Staten Island, NY 10305

Thomas Moynihan
Pace Motor Lines
1425 Honeyspot Road Extension
Stratford, CT 06615

Tony DiBenedetto
163-54 89th Street
Howard Beach, NY 11414

Walter Carney
Ambassador Logistics International
50 Broad Street
New York, NY 10004

Victor DiPaolo
2562 Hylan Boulevard
Ste #61294
Staten Island, NY 10306

President's Message



Dear Foreign Commerce Club Members and Guests,

It is my pleasure to welcome you to the Foreign Commerce Club of New York's 105th Annual Steamship Night Dinner.

Being the oldest not-for-profit Traffic Club in the North East, our Membership is very important to all of us.

This said, our club provides fellowship along with learning opportunities to its members and business partners in the world of international trade.

I would like to take this opportunity to thank our Board of Governors for their dedication and team spirit in assisting with the functions we have successfully completed in the past year. They include, Member's Night, The Golf Outing, H&M CES Tour, Hazmat Webinar, Port Tour, Holiday Luncheon and Steamship Night. The proceeds of these events allow us as a Membership to contribute donations to Make-a-Wish Foundation, Hole in the Wall Gang Camp, Building Homes for Hero's and SUNY Maritime.

We have new and innovative ideas to further increase our support to other charities with your help in the coming year.

I would further like to thank each one of you for supporting the Foreign Commerce Club and invite you to join us for another exciting year ahead!

For information, we can be found at www.fccnewyork.com

Thank you for your attendance here tonight and have fun!

Sincerely,

Regina Terranova



NATHANIEL “SAM” RUDA

NATHANIEL “SAM” RUDA

Director, Port Department
Port Authority of NY & NJ
4 World Trade Center
150 Greenwich Street, 17th Floor
New York, New York
1007

Sam Ruda was appointed Director of the Port Authority's Port Division on April 15, 2019.

Sam joined the Port Authority of NY & NJ as the Assistant Director, Port Business Development, in August of 2015. In that role, Sam had oversight for the retention and growth of the Port's maritime business segments: auto, bulk, containers, and cruise.

Additionally, this role had oversight of the Port's marine property and leasing division. In December of 2016, Sam was named Deputy Director with additional responsibilities covering port performance initiatives and innovation. In October of 2018, Sam was named Acting Port Director.

Prior to joining the Port Authority of NY & NJ, Sam was Chief Commercial Officer (CCO) for the Port of Portland (Oregon). In this role, Sam had responsibility for the maritime and aviation business activity in addition to the Port's industrial real estate portfolio. From 2003 to February of 2012, Sam was the Director of Marine and Industrial Development at the Port of Portland.

Born and raised in New Jersey, Sam began his career as a management trainee with the global container carrier Sea-Land Service. He has also held sales and management positions with American President Lines and NYK Line. From 1997-2001 Sam was Coordinating Manager for NYK's North American Liner division based in Tokyo, Japan and later had responsibility for North Asia Marketing and Pricing based in Hong Kong, PRC.

Prior to joining the Port of Portland, Sam was Director of Global Transportation for Nike Inc, overseeing international logistics for the Beaverton, Oregon based athletic footwear and apparel company.

Sam holds a bachelor's degree in economics (1985) from Rutgers University.

Congratulations to

SAM RUDA

Port Director, The Port Authority of NY & NJ

on being selected as the honored speaker of the
**Foreign Commerce Club of New York's
105th Annual Steamship Night Dinner**



From the men and women of the Port of New York & New Jersey



**New York Shipping
Association, Inc.**



New York / New Jersey

nysanet.org

 **@NYSANEWS**

INTERNATIONAL LONGSHOREMEN'S ASSOCIATION



Harold Daggett, President
Stephen Knott, Secretary-Treasurer
Dennis A. Daggett, Executive Vice President
Wilbert Rowell, General Vice President
John D. Baker, General Organizer
James H. Paylor, Jr., Assistant General Organizer
Alan A. Robb, Assistant General Organizer
Benny Holland, Jr., Executive Vice President Emeritus



UNITED STATES MARITIME ALLIANCE, LTD.

**We Proudly Salute
The Foreign Commerce Club of NY's
105th Annual Steamship Night Dinner**



Congratulations 2019 Honored Speaker

SAM RUDA

Port Director

Port Authority of New York & New Jersey





**Port of New York
& New Jersey**

Congratulates



Mr. Sam Ruda

Port Director, Port Department,
The Port Authority of NY & NJ

at the

Foreign Commerce Club

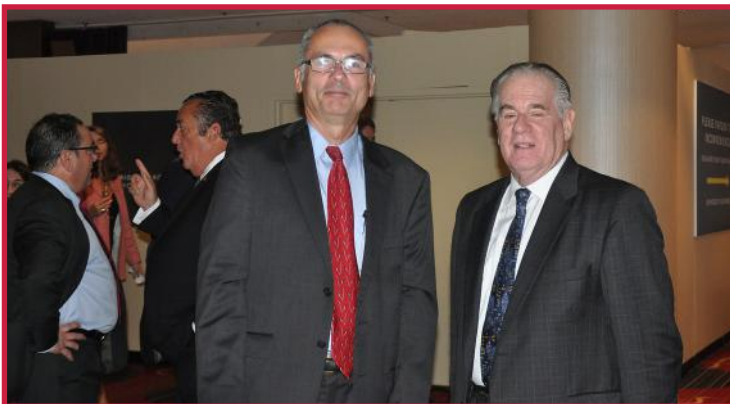
105th Anniversary Steamship Dinner

October 17, 2019

The Port is a facility of Port Authority of NY & NJ.



Steamship Annual Dinner



Steamship Annual Dinner



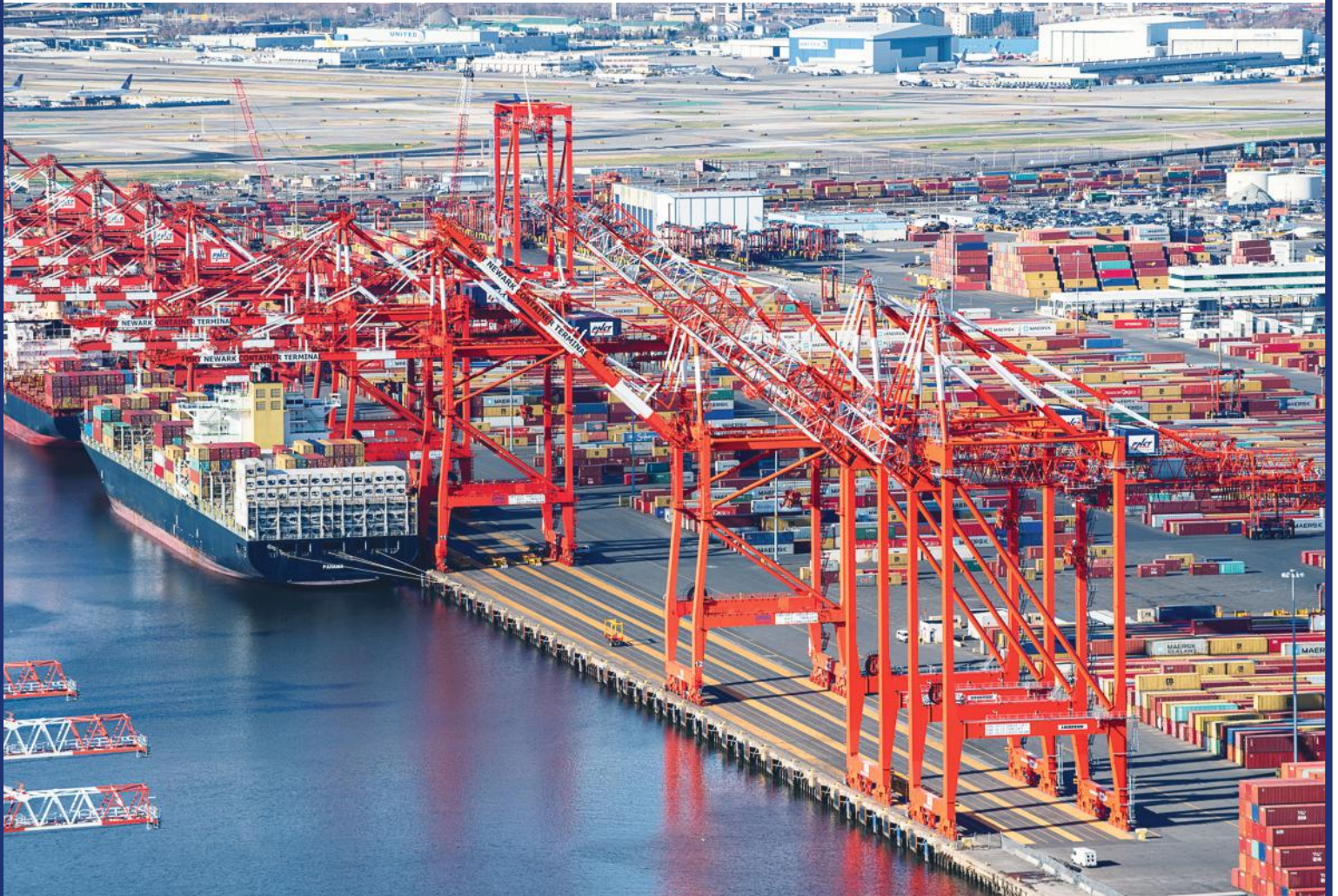
Steamship Annual Dinner



Steamship Annual Dinner



We join the FCC of New York in
recognizing honored speaker
Sam Ruda, Director Port Department,
Port Authority of New York & New Jersey



www.PortsAmerica.com www.PNCT.net

Second 50 Foot Deep Berth



Coming Soon

WELCOME

To One Of The Fastest Growing Container Ports.

- On-dock rail
- Robust real estate growth
- Excellent proximity to Interstate 95
- Access to 2/3 of the U.S. population within 24 hours

1.800.638.7519 marylandports.com twitter.com/portofbalt

Governor Larry Hogan MDOT Secretary Pete K. Rahn MDOT MPA Executive Director James J. White

Quick Quotes

Helping your business ship faster



FAST

- Get your quotes in 30 seconds
- Place your booking with just one click
- Benefit from 24/7 availability



EASY

- Plan better with transparent pricing
- Never lose track of your bookings and shipments
- Manage your entire supply chain in one place



FLEXIBLE

- Make informed decisions about your cargo
- Get quotes for port to port or door to door
- Reliable shipping to 600 ports worldwide



Quick Quotes.
Get your instant quote. Anytime. Anywhere.
www.hapag-lloyd.com/quick-quotes

 Hapag-Lloyd

2019 GOLF OUTING SPONSORS

Vanguard Logistics

Shipco Transport

VIT

TMX Intermodal

Bridge Inc.

H & M

C & K Trucking

IMS

Marine Container Services





Holiday Party





Foreign Commerce Club of New York, Inc.

President

Regina M. Terranova
Mediterranean Shipping (USA) Inc.

First Vice President

Richard Bambrick
OOCL USA

Second Vice President

Christine Solorzano
Shipco Transport

Third Vice President

Joseph O'Brien
Port of Virginia

Secretary

Tom O'Brien
IMS

Treasurer

Ana Cepeda
Vanguard Logistics Services, Inc.

Legal Counsel

Peter A. Junge
Junge & Mele, LLP

Chairman

Victor J. DiPaolo
DiPaolo Associates LLC

Board of Governors

Mike DiVirgilio
MD Consulting

Breck Benja Jr.
VinWorldwide Transport LLC

Sue Coffey
NW Seaport Alliance

John O'Brien
Direct Chassis Link, Inc.

Carl Varner
Fornazor

Robert Walther
RoadOne IntermodaLogistics

July 26, 2019

SUNY Maritime College
6 Pennyfield Avenue
Throggs Neck, NY 10465
Attn: RADM Michael Alfultis, USMS, Ph.D.
President

Dear RADM Alfultis,

On behalf of the Foreign Commerce Club of New York, I am pleased to enclose a check in the amount of \$1000.00 for the recipients of the 2018 FCC Scholarships.

- Cadet Daniel Cummings
- Cadet Gabriella Franco

Kindly note our funds are not what they have been in the past as corporate budgets have decreased. We strive to once again donate what we have in the past and ask you to accept this as our 2018 donation.

The Foreign Commerce Club of New York is proud to support SUNY Maritime and look forward to continuing our scholarship program in the future.

Sincerely yours,

Regina Terranova
President
Foreign Commerce Club of New York



Foreign Commerce Club of New York, Inc.

President

Regina M. Terranova
Mediterranean Shipping (USA) Inc.

July 26, 2019

First Vice President

Richard Bambrick
OOCL USA

Second Vice President

Christine Solorzano
Shipco Transport

Third Vice President

Joseph O'Brien
Port of Virginia

Secretary

Tom O'Brien
IMS

Treasurer

Ana Cepeda

Vanguard Logistics Services, Inc.

Legal Counsel

Peter A. Junge
Junge & Mele, LLP

Chairman

Victor J. DiPaolo
DiPaolo Associates LLC

Board of Governors

Mike DiVirgilio
MD Consulting

Breck Benja Jr.
VinWorldwide Transport LLC

Sue Coffey
NW Seaport Alliance

John O'Brien
Direct Chassis Link, Inc.

Carl Varner
Fornazor

Robert Walther
RoadOne IntermodaLogistics

The Hole in the Wall Gang Camp
555 Long Warf Drive
New Haven, CT 06511

Attention: Mr. Ken Alberti
Chief Development Officer

Dear Mr. Alberti,

On behalf of the Foreign Commerce Club of New York, I am pleased to enclose a donation in the amount of \$1000.00. This donation is in direct correlation with our October 2018 Steamship Night Dinner where The Hole in the Wall Gang was present and spoke to a large, attentive membership.

We understand our contribution is bit lower than usual however, keeping in mind the rising costs of doing business today, many budgets have been cut leaving our membership not as healthy as precious years. This said, we hope you understand how important The Hole in the Wall Gang Camp is to us and the work you do brining happiness to children.

We would love to see you again this year at our Annual Steamship Night Dinner held on October 17, 2019 at the Marriot Marquis in New York City.

Thank you again.

Sincerely yours,

Regina Terranova
President
Foreign Commerce Club of New York

Enclosure



Foreign Commerce Club of New York, Inc.

President

Regina M. Terranova
Mediterranean Shipping (USA) Inc.

July 26, 2019

First Vice President

Richard Bambrick
OOCL USA

Second Vice President

Christine Solorzano
Shipco Transport

Third Vice President

Joseph O'Brien
Port of Virginia

Secretary

Tom O'Brien
IMS

Treasurer

Ana Cepeda

Vanguard Logistics Services, Inc.

Legal Counsel

Peter A. Junge
Junge & Mele, LLP

Chairman

Victor J. DiPaolo
DiPaolo Associates LLC

Board of Governors

Mike DiVirgilio
MD Consulting

Breck Benja Jr.
VinWorldwide Transport LLC

Sue Coffey
NW Seaport Alliance

John O'Brien
Direct Chassis Link, Inc.

Carl Varner
Fornazor

Robert Walther
RoadOne IntermodaLogistics

Make-A-Wish Foundation of Metro New York
1111 Marcus Avenue Suite LL22
Lake Success, NY 11042

Attention: Ms. Pat Clemency
President & Chief Executive Officer

Dear Ms. Clemency,

On behalf of the Foreign Commerce Club of New York, I am pleased to enclose a donation in the amount of \$1000.00. This donation is in direct correlation with our October 2018 Steamship Night Dinner where Make-A-Wish Foundation was present and spoke to a large, attentive membership.

We understand our contribution is bit lower than usual however, keeping in mind the rising costs of doing business today, many budgets have been cut leaving our membership not as healthy as precious years. This said, we hope you understand how important Make-A-Wish Foundation is to us and the work you do brining happiness to children.

We would love to see you again this year at our Annual Steamship Night Dinner held on October 17, 2019 at the Marriot Marquis in New York City.

Thank you again.

Sincerely yours,

Regina Terranova
President
Foreign Commerce Club of New York

Enclosure

ONE GATEWAY TWO HARBORS

Experience the Power of 2

Seattle and Tacoma provide a single port gateway that simplifies your choice while expanding your options.

Find out how we can make it easy for you to do business.

nwseaportalliance.com/service

CONTACT:

Sue Coffey - Director, Business Development
scoffey@nwseaportalliance.com | 253.230.3282



THE NORTHWEST
SEAPORT ALLIANCE

Congratulations to Honoree Sam Ruda, Director Port Department, The Port Authority of NY/NJ

We are proud to sponsor the efforts of the Foreign Commerce Club as it celebrates its 105th year of promoting foreign trade in and out of the New York, New Jersey, and Connecticut areas and bringing the transportation industry together to give back to the community.



FCC Networking





There's no copy.

No matter what.

HAMBURG  SÜD

www.hamburgsud-line.com

Mobile Air Transport congratulates the FCC of NY for 105 years of excellence!

LTL AIR | LCL OCEAN | LINE HAUL | EXPANDED LOCAL P&D | DAILY CROSSBORDER TO YYZ | ALL RESIDENTIAL



Partnering with the right carrier not only helps your bottom line, it protects you *and* your customers. And that has never been more important than today, with the new ELD era in effect. At Mobile Air, we know that your reputation, credibility and profitability are wrapped up in every shipment you touch because ours is too. We've built our business on it and we're prepared for the road ahead.

Our **ELD-COMPLIANT TEAM** is at your disposal to arrange, track and manage your freight, and to provide the critical information that you need, when you need it. *We never stop working for you.*



GATEWAYS:
JFK · EWR · YYZ

AIRPORTS:
ALB · BGM · BUF · ROC
SYR · SWF · BOS



-  **RELIABLE**
CUSTOMER-FOCUSED
INFRASTRUCTURE
-  **ELD & TSA**
CERTIFIED
-  **STREAMLINED**
SECURITY PROCESS
-  **EXPEDITED SOLUTION**
SERVICES
-  **CONTROLLED**
NETWORK
-  **DEDICATED**
SERVING THE NORTHEAST
FOR MORE THAN 40 YEARS
-  **EXPERIENCED**
QUALITY SERVICE & HIGH
STANDARDS OF INTEGRITY



CENTRAL DISPATCH
1.800.342.4110



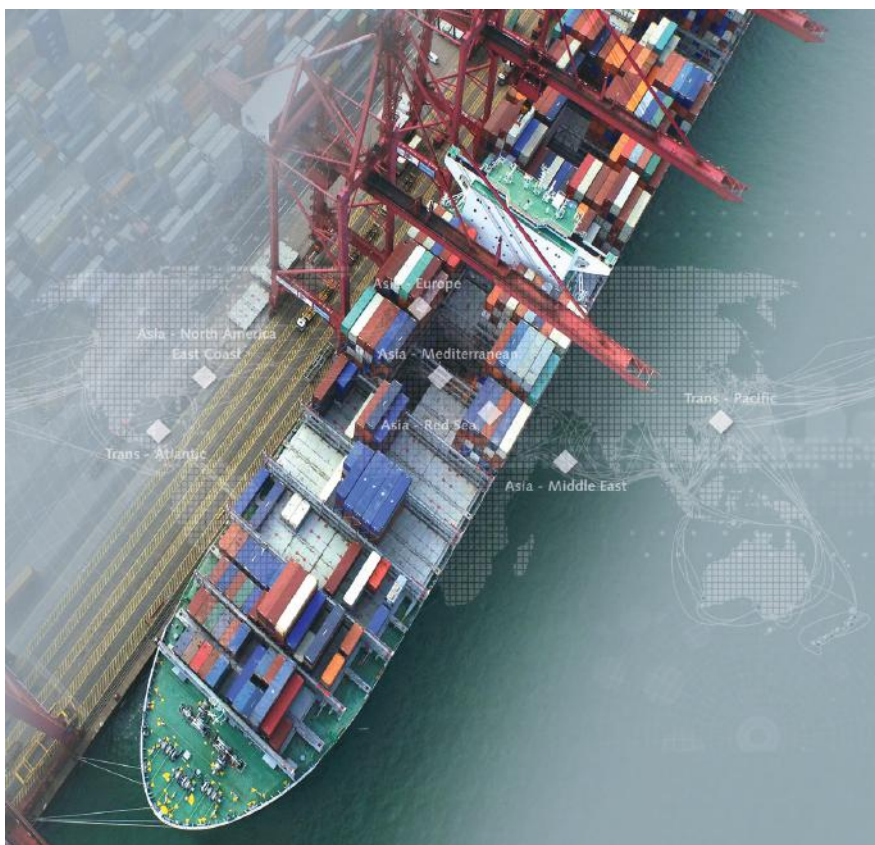
mobileairtrans.com





The Journal of Commerce and IHS Markit congratulate the Foreign Commerce Club of New York on its 105th Anniversary and Sam Ruda, port director of the Port Authority of New York and New Jersey, as the honored guest speaker.

The Journal of Commerce



Every moving part in the supply chain demands precision, speed and coordination to navigate through every turn and bend in today's ever increasingly complex global operations.

At OOCL, we believe in building strong partnerships to provide the resources, technology and network that meets every challenge along the way. It is our commitment to quality and getting the job done.

OOCL makes every part of your business a part of ours: *we take it personally.*



We've got your Global Business Covered



American Journal of Transportation

Join AJOT.com today as a
Premium Member for access to:

- Premium articles
- Free daily newsletter
- AJOT digital edition
- Daily news updates
- Events calendar
- Industry resources



The AJOT is a proud media partner of the Foreign Commerce Club of New York

Print Edition • Daily Newsletter • www.ajot.com



www.fornazor.com

Shipping to Feed animals to Feed people since 1979

CARL VARNER

VICE PRESIDENT, LOGISTICS

455 Hillsdale Ave.

Hillsdale, NJ 07762

973-580-1325 CELL

201-664-4000 OFFICE

carl@fornazor.com

Premier Programs

Designed Specifically For You



Avalon Risk Management is proud to support the Foreign Commerce Club of New York. Our programs are customized for you and created to meet the unique needs of logistics companies:

- | | |
|--------------------------------------|----------------------------|
| • Cyber Liability | • Property & Casualty |
| • Customs & Transportation Bonds | • Truck Insurance |
| • Cargo Insurance | • Courier Program |
| • Combined Transit Liability Program | • Taxi, Limo & Paratransit |

With innovative technology and strong customer service, you'll see that our commitment to your industry is unmatched.

For more information, contact
Wanda Sample at (646) 490-5352 or wsample@avalonrisk.com



PERSONALIZED SOLUTIONS FOR 65+ YEARS

CONSOLIDATION / DECONSOLIDATION

TRUCKLOAD / LTL

DC BYPASS

DRAYAGE

DEDICATED FLEET

DISTRIBUTION

BROKERAGE



National Retail Transportation, Inc.

Learn more at
NationalRetailTransportation.com

MOST SEE

WE SEE



**A shipping
container.**

**A team of
experts
running a
customized
supply chain
to seamlessly
move products
to customers
faster.**

**LET OUR EXPERTS BUILD A
STREAMLINED SUPPLY CHAIN FOR YOU.**

Visit SCSPA.com/SupplyChainAuthority
for information.



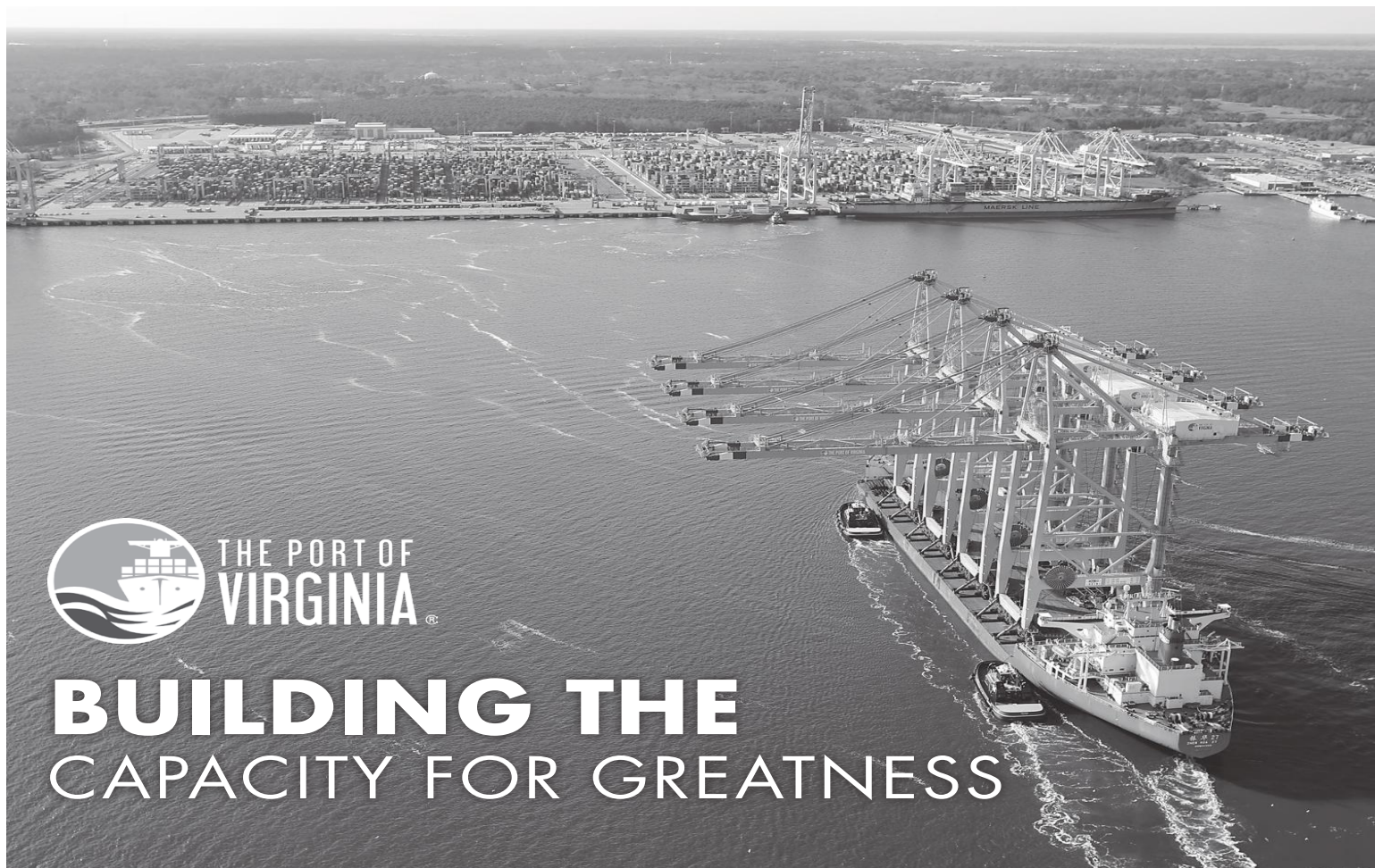
**SOUTH
CAROLINA
PORTS**
THE WORLD CONNECTS HERE



Safeway Trucking Corporation offers a full-suite of nationwide, SQF-certified temperature-controlled TL and LTL transportation services.



908.351.2800 x2374 | sales@eastcoastwarehouse.com | eastcoastwarehouse.com



THE PORT OF
VIRGINIA

**BUILDING THE
CAPACITY FOR GREATNESS**



PORT OF NANSHA

THE ONLY DEEP WATER PORT ON THE
WESTERN PEARL RIVER DELTA

16 Berths, 60 Cranes, Open 24/7/365

- Nansha moved over 15.2 million teus in 2018
- Nansha, part of Guangzhou Port Group, moved 20.8 million teus, passing Hong Kong and Busan in the Global Port Rankings
- On dock rail access and new cold storage facility coming late 2019



South China Port With North America Representation

201-264-2775
portofnansha.com
john.painter@portofnansha.com

THE PERFECT HAND OVER

 Wallenius
Wilhelmsen
Ocean

CREATING VALUE AT EVERY POINT OF TRANSFER

When a long, tall or heavy product is delivered by Wallenius Wilhelmsen Ocean, it's not just another handover. It's the last in a series of tailor-made solutions designed to perfection. It's about providing the right vessels and specially designed equipment to enable smooth transitions between land and ocean. And it's about combining decades' worth of handling expertise with a truly global network. Whether you need reliable shipping from A to B or door-to-door solutions, we work with you to create value at every handover.

Through this approach we help our customers reduce transport risks and increase delivery precision. Find out more about how we can create value together at www.2wglobal.com

H&M Tour



Susan Coffey
Director Business Development

scoffey@nwseaportalalliance.com
Direct 253-592-6241
Cell 253-230-3282



**THE NORTHWEST
SEAPORT ALLIANCE**
Gateway to Solutions

Odyssey

J. Michael O'Brien
Vice President
Intermodal Marketing
Interdom LLC

45 West River Road
Rumson, NJ 07760
Office: 732.747.2218
Fax: 732.747.2278
Mobile: 732.996.5204

mobrien@interdompartners.com | www.interdompartners.com



Breck J. Benja
Branch Manager

CH Powell Company
111 Town Square Place, Suite 615
Jersey City, NJ 07310

Tel: 201-876-9860
Fax: 201-876-7910
bjbenja@chpowell.com

Facilitating international trade since 1919

www.chpowell.com

Deluxe Shipping Inc.

FMC #: 021263N



Michelle Recupero
Director of Export Traffic and Sales

220 Ingraham Street
Suite 1C
Brooklyn, NY, 11237

Tel: (718) 381-2226
Toll Free: (888) 257-9888
Fax: (718) 417-7108

Deluxeshipping@gmail.com

Angelo J. De Carlo
Director of Enterprise Accounts
International Services
UPS



100 Port Street
Newark, NJ 07114
862-371-7258 Tel

adecarlo@ups.com



OFFICIAL LOGISTICS PARTNER

Capt. Shiv Prakash
Senior Marine Surveyor

AMERICAN MARINE SURVEYORS, INC.

Marine, Cargo & Hull Surveyors - Consultants
Since 1971

Phone: (609) 354-2442
Hightstown, NJ 08520

E-Mail: AMCSurveyors@aol.com
www.AMCSurveyors.com

DIPAOLLO ASSOCIATES LLC

VICTOR J. DIPAOLLO
Managing Director

2562 Hylan Boulevard
Suite 61294
Staten Island, NY 10306

tel (908) 403-8468

vdipaolo1@gmail.com

REGINA TERRANOVA

Northeast Regional Reefer Manager

MSC MEDITERRANEAN SHIPPING COMPANY (USA) INC.
420 Fifth Avenue, New York, NY, 10018 USA

T: +1 212 764-4800
M: 1 646 251-6057
W: www.msc.com

Agent for MSC Mediterranean Shipping Company S.A., Geneva

Driving Intermodal into the Future.

RoadOne is creating the future of intermodal trucking in order to bring our customers unprecedented tracking and visibility across all 65+ locations nationwide.



ONE SHIP. UNLIMITED POSSIBILITIES.

Container, RORO, Breakbulk To/From North America & Europe



420 Ton Quarter Ramp



28,900 m2 Of RORO Space



1,300 Vehicles



3,807 TEUS Container Capacity

800-225-1235 • ACLcargo.com

Congratulations

International Cargo Terminals Inc. recognizes featured guest speaker

Mr. Sam Ruda

Port Director, The Port Authority of NY & NJ (Elizabeth)



Security, Efficiency & Convenience The ICT Advantage

- Customized CFS Operations
- Export Consolidation
- Import Deconsolidation
- Full IPI Program from NYC & ATL
- Transload & Port Drayage
- Automatic Dimensions of Palletized Cargo
- Cargo Receiving & Container Loading with iPad (App) Technology
- Warehousing & Distribution

Atlanta, Elizabeth, Long Beach, Miami

Call us for more details: 908 345 2610 | www.intlcargoterminals.com

Working with Industry **TODAY** to Build the Workforce of **TOMORROW.**

Maritime College and more:

- 14 Undergraduate Degree Programs
- Merchant Mariner License and Internship programs
- Professional Mariner Training
- 2 Graduate Degree Programs

Two new innovative Centers of Excellence:

- Offshore Energy
- Liquefied Natural Gas



DON'T SWEAT THE BIG STUFF.

Let our logistics teams manage your complete trucking, warehousing and distribution needs. Situated within the Port Newark/Elizabeth Marine Terminal, we excel in OOG, project, warehousing and CFS, trucking, export boxing and more. We're easy to find – we've been here since 1947. Contact us and we will get things moving for you.



301 Craneway Street, Port Newark, NJ 07114
P: 973-589-6700 | F: 973-589-6677
rates@harborusa.com | www.harborusa.com

Two Solutions. **Complete Service.**



IMS
Transport *Logistics*

Nationwide Trucking Solutions
Instant Drayage Quotes

www.imstransport.com

Best-in-Class Tracking Data
Visibility Tools
Information Management Solutions

www.imslog.com



Maher Terminals LLC
1210 Corbin Street
Elizabeth, NJ 07201
908-527-8200
www.maherterminals.com



Maher Terminals congratulates the Foreign Commerce Club of New York on their 105th Anniversary and Mr. Sam Ruda, as the honored guest speaker.

GCT USA

**Congratulates this year's Honoree, Sam Ruda
at the Foreign Commerce Club of New York's
105th Annual Steamship Night Dinner**

globalterminals.com | [🐦](#) [@BigShipReady](#)

